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PERSONNEL AND SERVICES RATES

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AUDIO & VISUAL SERVICES

PERSONNEL AND SERVICES RATES

AUDIO & VISUAL SERVICES

INTRODUCTION

Proshow Audiovisual delivers an outstanding event experience at the highest level of service and quality by maximizing state of the art technology to create impactful experiences that clearly communicate our clients' messages. Much more than an equipment supplier, we are second to none in client-focused audio visual services, and we engineer innovative technology-driven creative solutions designed to capture and present each event's distinct vision and requirements.

Proshow is uniquely capable in our scale and scope to produce audio visual projects of all sizes, regardless of complexity and intricacy. Our services include large screen, high resolution LED, 4K+ panoramic projection, HD/4K cameras, graphics switching, 3D mapping, webcasting, sound reinforcement and everything technical you might need for live events of all types. We support thousands of events annually in Canada and are driven by an enterprise-wide passion to provide flawless technical services and exceptional event experiences to each and every client, audience and participant.

OUR PEOPLE

Industry-leading expertise, an innovative spirit, relentless attention to detail and precise execution are the hallmarks of our most valuable asset, the Proshow team. Our technicians love what they do and are among the best in the business at delivering seamless audio, video, broadcast, and webcasting services.

OUR EQUIPMENT

We supply state-of-the-art equipment, supported by industry-leading proprietary packaging and quality control processes and backed up by our unparalleled in-house engineering and service department. Our product offerings include:

Video

- Theatrixx 2.6mm LED video wall systems
- Barco UDM-4K22 & 4K30 3-chip laser projectors
- Conventional 16:9 and ultra-wide (up to 160' wide) projection screens
- Barco Event Master screen management systems
- Dataton Watchout! media servers
- Sony and Black Magic URSA broadcast studio cameras with lenses up to 90x

Audio

- Shure Axient Digital and ULX-D wireless microphones
- Meyer professional line-array systems (M'elodie, Mina, Lina)
- Yamaha QL5, QL1 and LS9 digital consoles

Simultaneous Interpretation

- ISO4043-2016 compliant multi-language wireless distribution systems from Bosch

Presenter Support

- Confidence monitors

PERSONNEL AND SERVICES RATES

AUDIO & VISUAL SERVICES

- PowerPoint remote controls
- Speaker timers

This is only a small sampling of our extensive equipment inventory. Please contact us with your specific needs.

AUDIO VISUAL SERVICE RATES

Rate per Hour	
Pre-Production, floorplans, etc.	\$150.00
Production Manager	\$145.00
Level 1 Technical Operator	\$115.00
Level 2 Technical Operator	\$105.00
General Technician	\$95.00

OVERTIME RATES

Rate per Hour	
Overtime Rate – after 8 hours	1.5 times booked rate
Overtime Rate – after 12 hours	2 times booked rate
Midnight to 06:00	2 times booked rate
Canadian Statutory Holidays	1.5 times booked rate for hours 1-12

CONTACT

Rates are subject to change without notice and are subject to applicable taxes. Please contact Proshow Audiovisual at yccinquiries@proshow.com or 604 647 7280 for a customized quote.

COMPRESSED AIR SERVICES

PERSONNEL AND SERVICES RATES

COMPRESSED AIR SERVICES

INTRODUCTION

All compressed air services are sold on a per booth/exhibitor basis and prices are per Event. Compressed air services are only available in the West Exhibit Halls. Prices are subject to change without notice and are subject to applicable taxes.

COMPRESSED AIR EQUIPMENT

Standard Installations (Exhibit Halls)	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Compressed Air – First Connection for ¼" Quick Connect fitting* (West Exhibit Halls)	\$858.00	\$986.50	By quote
Compressed Air – Additional Connection for ¼" Quick Connect fitting* (West Exhibit Halls)	\$433.00	\$498.00	By quote

Note: Compressed air services are only available in the West Exhibit Halls.

*Please add a minimum of 2 hours labour for installation and dismantle of any compressed air connection with hose size rated 5/16", 3/8" or 1/2". Sizes not listed are not compatible.

COMPRESSED AIR SERVICES STAFF

Compressed Air Services Staff	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Technician	\$170.50	\$196.00	\$256.00
Standby Technician	\$170.50	\$196.00	\$256.00

Note: 4 hour minimum call for Technicians.

CONTACT

PERSONNEL AND SERVICES RATES

COMPRESSED AIR SERVICES

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.



PERSONNEL AND SERVICES RATES

ELECTRICAL SERVICES

INTRODUCTION

All electrical services are provided per Event or booth space and include one installation and removal. Prices are subject to change without notice and are subject to applicable taxes. For outdoor electrical or overhead electrical requirements, please speak to our Event Manager for options and pricing. For custom electrical layouts in booths or meeting rooms, electrical labour may be required.

TEMPORARY POWER

Power Requirement	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
BASIC POWER			
15 Amp 120 Volt 1500 Watt Outlet (standard household circuit)	\$155.00	\$178.50	\$232.50
20 Amp 120 Volt 2000 Watt Outlet (standard household circuit)	\$226.50	\$260.50	\$340.00
PRODUCTION OR COMMERCIAL POWER			
20 Amp 120/208 Volt Single Phase Outlet	\$309.00	\$355.50	\$463.50
20 Amp 120/208 Volt 3 Phase Outlet	\$470.00	\$540.50	\$705.00
30 Amp 120/208 Volt Single Phase Outlet	\$358.50	\$412.50	\$538.00

PERSONNEL AND SERVICES RATES

ELECTRICAL SERVICES

30 Amp 120/208 Volt 3 Phase Outlet	\$524.50	\$603.00	\$787.00
50 Amp 220 Volt Range Outlet	\$486.00	\$559.00	\$729.00
60 Amp 120/208 Volt Single Phase Outlet	\$613.50	\$705.50	\$920.50
60 Amp 120/208 Volt 3 Phase Outlet	\$785.00	\$902.50	\$1,177.50
100 Amp 120/208 Volt Single Phase Outlet	\$923.00	\$1,061.50	\$1,384.50
100 Amp 120/208 Volt 3 Phase Outlet	\$1,080.00	\$1,242.00	\$1,620.00
Outdoor Electrical Please speak to your Event Manager	On Request	On Request	On Request
Over 100 Amps Please speak to your Event Manager	On Request	On Request	On Request

Note: Purchased power is dropped at the rear of the exhibit booths.

Minimum order per booth or exhibitor is a 15 Amp 120 Volt 1500 Watt Outlet.

Power conditioning and spike protection are the responsibility of the exhibitor.

PERSONNEL AND SERVICES RATES

ELECTRICAL SERVICES

Move-ins scheduled longer than 72 hours will have electrical assistance available on a quoted basis.

ELECTRICAL EQUIPMENT RENTAL

Electrical Equipment	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
4.6m (15') Extension cord*	\$22.50	\$24.50	\$32.50
7.6m (25') Extension cord*	\$35.50	\$41.00	\$53.50
Power bar with surge suppressor*	\$37.00	\$42.50	\$55.50

*Does not include installation, labour or power supply.

ELECTRICAL SERVICES STAFF

Electrical Services Staff	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Electrician Labour	\$170.50	\$196.00	\$256.00
Standby Electrician Labour	\$170.50	\$196.00	\$256.00

Note: 4 hour minimum call for Electricians. Standby Electricians are required for Film Shoots and Special Events.

CONTACT

PERSONNEL AND SERVICES RATES

ELECTRICAL SERVICES

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.

EQUIPMENT RENTAL & OPERATOR SERVICES

PERSONNEL AND SERVICES RATES

EQUIPMENT RENTAL & OPERATOR SERVICES

INTRODUCTION

Rates may change based upon room rental charges. Prices are subject to change without notice and are subject to applicable taxes.

SETUP EQUIPMENT

Rate per Day	
Lectern	\$90.00
Dance Floor 4'x4' sections, per section (up to a maximum of 224 sections / 60'x56')	\$10.00
4' x 8' Riser (per section) 32" – 48" high	\$91.00
6' x 8' Riser (per section) 16" – 24" high	\$91.00
Draw Barrel	\$33.00
Easel 5'10"	\$25.00
Flipchart (includes paper & pens)	\$49.50
Whiteboard / Cork Board (includes pens & tacks)	\$33.00
Table with Linen & Skirting (6' table, 8' table, cocktail round, or 66" round)	\$78.00
Rope & Stanchion (6' section)	\$18.50

* Does not include installation, labour, or power supply.

MOBILE EQUIPMENT

PERSONNEL AND SERVICES RATES

EQUIPMENT RENTAL & OPERATOR SERVICES

Mobile Equipment	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Forklift & Operator*	\$175.00/hr	\$201.00/hr	\$262.50/hr
Scissor/Boom Lift & Operator*	By quote	By quote	By quote
Rate per Hour			
Overtime Rate – after 8 consecutive hours		1.5 times booked rate	
Overtime Rate – after 12 consecutive hours		2 times booked rate	
Canadian Statutory Holidays		1.5 times booked rate	

Note: 4 hour minimum call for Mobile Equipment & Operators.

*Only authorized Vancouver Convention Centre personnel may operate forklifts and scissor/boom lifts.

CONTACT

Please contact your Event Manager for more information.

EVENT STAFF & SERVICES

PERSONNEL AND SERVICES RATES

EVENT STAFF & SERVICES

INTRODUCTION

Prices are subject to change without notice and are subject to applicable taxes.

LABOUR

	Advance Rate (21 days prior to event move- in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move- in)
General Labour	\$79.00/hr	\$90.50/hr	\$118.50/hr
Supervisor/Operator without a machine	\$103.50.00/hr	\$119.00/hr	\$155.500/hr

MISCELLANEOUS

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move- in)	Late Rate (48H prior to event move-in)
Coat Check Staff	\$43.50/hr	\$50.00/hr	\$65.50/hr
Coat Check Staff	\$43.50/hr	\$50.00/hr	\$65.50/hr

SECURITY

	Advance Rate (21 days prior to event move- in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Supervisor	\$51.50/hr	\$59.00/hr	\$103.00/hr

PERSONNEL AND SERVICES RATES

EVENT STAFF & SERVICES

Occupational First Aid (OFA)	\$57.00/hr	\$65.50/hr	\$114.00/hr
Event Guard	\$43.50/hr	\$50.00/hr	\$87.00/hr

OVERTIME RATES

Rate per Hour	
Overtime Rate – after 8 consecutive hours	1.5 times booked rate
Overtime Rate – after 12 consecutive hours	2 times booked rate
Canadian Statutory Holidays	1.5 times booked rate
Staffing additions made less than 48 hours prior to shift	2 times booked rate

The minimum call out for Vancouver Convention Centre staff is 4 hours. Changes, additions, or cancellations to staffing must be made 48 hours prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred. Staffing additions made less than 48 business hours prior to a shift will incur additional charges. Cancellations during shifts will result in charges for the balance of each shift.

Depending on the event staffing level required for your event, supervisor and relief positions may also be required. Event staff requirements should be determined in conjunction with your Event Manager at least one month prior to your move-in date. Please contact your Event Manager for more information.

CONTACT

Please contact your Event Manager for more information.

HOUSEKEEPING SERVICES

PERSONNEL AND SERVICES RATES

HOUSEKEEPING SERVICES

INTRODUCTION

Prices are subject to change without notice and are subject to applicable taxes.

HOUSEKEEPING PATROLLERS AND SUPERVISORS

Rate per Hour	
Patrollers	\$43.50
Supervisors	\$48.00

BOOTH VACUUMING, SHAMPOOING, OR DAMP MOP

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Booth vacuuming (over 200 sq ft)	\$0.41/sq ft nightly	\$0.47/sq ft nightly	\$0.60/sq ft nightly
Booth vacuuming (200 sq ft or less)	\$40.00 nightly flat rate	\$46.00 nightly flat rate	\$60.00 nightly flat rate
Booth carpet shampooing or damp mop (over 200 sq ft)	\$0.47/sq ft nightly	\$0.54/sq ft nightly	\$0.71/sq ft nightly
Booth carpet shampooing or damp mop (200 sq ft or less)	\$74.50 nightly flat rate	\$85.50 nightly flat rate	\$112.00 nightly flat rate

EVENT CLEANING

Area	Pre-clean	Nightly-clean	Post-clean
East Ballroom A	\$283.50	\$375.00	\$471.50

PERSONNEL AND SERVICES RATES

HOUSEKEEPING SERVICES

East Ballroom B	\$283.50	\$375.00	\$471.50
East Ballroom C	\$259.50	\$344.50	\$424.50
East Exhibit Hall A	\$1,123.50	\$1,484.00	\$1,859.00
East Exhibit Hall B	\$966.50	\$1,456.00	\$1,923.00
East Exhibit Hall C	\$741.00	\$1,117.00	\$1,490.50
East Parkview Terrace	\$318.50	\$427.00	\$527.00
West Ballroom A	\$729.00	\$968.00	\$1,224.00
West Ballroom B	\$763.50	\$968.00	\$1,259.00
West Ballroom C	\$763.50	\$1,011.00	\$1,266.50
West Ballroom D	\$443.50	\$592.00	\$739.00
West Exhibit Hall A	\$1,468.50	\$2,201.50	\$2,912.00
West Exhibit Hall B	\$1,799.00	\$2,679.00	\$3,598.50
West Exhibit Hall B1	\$676.00	\$1,014.00	\$1,351.50
West Exhibit Hall B2	\$676.00	\$1,014.00	\$1,351.50
West Exhibit Hall B3	\$447.00	\$651.00	\$895.50

PERSONNEL AND SERVICES RATES

HOUSEKEEPING SERVICES

West Exhibit Hall C	\$2,236.50	\$3,365.00	\$4,484.00
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40-yard open bins are available for waste disposal at a rate of \$1,995.50 per bin ordered up to 21 days prior to move-in, a rate of \$2,295.00 and a rate of \$2,995.000 per bin up to 48 hours prior to move-in, and a rate of \$2,475.00 ordered 48 hours or less prior to move-in.

Additional labour charges will apply for staff to sort waste and ensure landfill material is not comingled with recyclable metal and wood products.

Cleaning charges for events with unique aspects will be assessed on a per-event basis and quotes will be provided accordingly.

Please contact your Event Manager for more information.

CONTACT

Please contact your Event Manager for more information.



PERSONNEL AND SERVICES RATES

PLUMBING SERVICES

INTRODUCTION

All plumbing services are sold on a per booth/exhibitor basis and prices are per Event. Due to limited access to water sources on the exhibit floor, it is important to include your Event Manager in any plans for plumbing requirements. Plumbing services are not available in the ballrooms. Prices are subject to change without notice and are subject to applicable taxes.

PLUMBING EQUIPMENT

Standard Installations (Exhibit Halls)	Advance Rate (21 days prior to event move- in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Self-contained, Triple basin stainless steel sink Hot/Cold Water Supply, 5 gal tank, no plumbing	\$762.50	\$877.00	\$1,144.00
Plumbed, Triple basin stainless steel sink Hot/Cold Water Supply and Drain	\$855.00	\$983.00	\$1,282.50
Plumbed, Single basin laundry sink, Cold Water Supply and Drain	\$506.00	\$582.00	\$759.00
Cold Water Supply and Drain	\$387.50	\$445.50	\$581.50
Cold Water Supply Only	\$290.00	\$333.50	\$435.00
Hot Water Supply Only	\$584.50	\$672.00	\$877.00
Tank fill & empty (less than 50 imperial gallons)	\$196.00	\$225.50	\$294.00

PLUMBING SERVICES STAFF

PERSONNEL AND SERVICES RATES

PLUMBING SERVICES

Plumbing Services Staff	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Plumber Labour	\$170.50	\$196.00	\$256.00
Standby Plumber Labour	\$170.50	\$196.00	\$256.00

Note: 4 hour minimum call for Technicians.

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.

CONTACT

Please contact your Event Manager or Exhibit Services add at 604 647 7480 or exhibitservices@vancouverconventioncentre.com for more information.



RIGGING SERVICES

PERSONNEL AND SERVICES RATES

RIGGING SERVICES

INTRODUCTION

Riggit Services Inc. is a full-service rigging company with over 20 years' experience in the corporate event arena. We offer innovative, safe, and economical rigging solutions with services ranging from consultation, rentals, rigging plot design to installation and on-site technical expertise.

We offer innovative rigging systems for everything you need to hang including:

- Lighting
- Audio
- Video projection
- Drapes and soft goods
- Displays and banners
- Pyrotechnics and special effects
- Scenic décor
- Scenic carpentry
- Signage and banners

As a key rigging supplier to clients across Canada and the United States, our goal is to meet our clients' needs – every time. If we don't have it, we'll find it. If we can't find it, we'll make it. We will supply any gear required including:

- Electric Chain Hoists
- Manual Chain Hoists
- Aircraft cable
- Key clamps
- Span sets
- GAC Flex
- Beam clamps
- Lifting slings
- Straps
- Pipes
- Swaggers
- Trollies
- Truss
- Shackles
- Chain motors

As the facility's exclusive rigging supplier, we maintain offices at the Vancouver Convention Centre and are always available to answer your questions. Our extensive on-site inventory allows us to give you full rigging support without costly rush couriers when last-minute items are required.

RIGGING SERVICES RATES

PERSONNEL AND SERVICES RATES

RIGGING SERVICES

Rate per Hour	
Head Rigger	\$113.00
Lead Rigger	\$105.00
Rigger	\$99.50

OVERTIME RATES

Rate per Hour	
Overtime Rate – after 8 consecutive hours	1.5 times booked rate
Overtime Rate – after 12 consecutive hours	2 times booked rate
Midnight to 07:00	1.5 times booked rate
Canadian Statutory Holidays	2 times booked rate

Note: The minimum call-out rate for RiggIt Services staff is 4 hours.

All calls booked longer than 8 hours are subject to an 8 hour minimum.

Changes, additions, or cancellations to staffing must be made 2 business days prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.

A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.

Staffing additions made less than 2 business days prior to a shift will incur additional charges.

Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

CONTACT

Prices are subject to change without notice and are subject to applicable taxes. Please contact RiggIt Services Inc. for a customized quote at vccinquiries@riggit.com.



SPECIALTY
LIGHTING
SERVICES

PERSONNEL AND SERVICES RATES

SPECIALTY LIGHTING SERVICES

INTRODUCTION

RiggIt Services Inc. is a full-service rigging company with over 20 years' experience in the corporate event arena. We offer innovative, safe, and economical lighting solutions.

As a full-service company, we offer lighting design services, supervision of event installation and crew management, load in/out and show crews, production management, and technical direction. Our large inventory includes equipment from the following manufacturers:

- Martin
- Robert Juliat
- ETC
- MA Lighting
- Spectrum
- Elation
- Chauvet
- Columbus McKinnon
- Crosby
- Rosco
- Appollo Design Technology
- Chain Master

The following is a sample of our inventory; however, we are also able to source items that are not listed. Please contact us for more information, including rental rates.

Automated Fixtures

Rogue Outcast 1L Beam IP65, Rogue Outcast 2x Wash IP65, Martin MAC Quantum, MAC Viper, MAC 350, MAC 101, MAC Aura, MAC Aura PXL, MAC Encore, MAC Axiom, Mac Ultra, MAC Axiom, Rogue Outcast Beam, Rogue Outcast Elation ZE-37, Elation, and Elation platinum Beam will add excitement to your event. Automated fixtures allow for an amazing amount of versatility in every specialty lighting scenario.

LED Fixtures

Prolights Eclipse LED Lekos, Elation Fresnel KL8, Ovation Mini Fresnel 50TZ, Color Force 12 and 72, Color Blaze, Studio Force 12, and Elation Par.

Consoles

Full MA3 Series, Full MA2 Series, including OnPC, M2Go, Colorsource20, Leprechaun 612 and 6ch Pocket Console. We have the gear to program your show, from a breakout session to the evening galas or a rock concert.

Conventional Fixtures

ETC S4 Lekos, S4 Par, and S4 Fresnel. With our extensive selection of conventional fixtures, we guarantee you will always have the best fixture for your needs, keeping guests focused on your message.

PERSONNEL AND SERVICES RATES

SPECIALTY LIGHTING SERVICES

Dimmers

ETC Sensor 24 and 12 Pack. 4 x 750W Leprecon Dimmer.

Effects

Hazers, smoke machines, fans.

Follow Spots

Lycian 1.2 spot and M2 Lycian 2.5 HMI.

Ground-Supported Lifts

ST25 Genie, ST-132, Avenger Triple Rise, and Base and Boom as well as custom heavy duty ground supported truss structure capable of weights in excess of 15,000 lbs.

Motor & Chain Falls

Kito 1 ton chain falls, CM 2 ton, CM 1 ton, CM ½ ton, and CM ¼ motors, Chain Master.

Theatrical Drapes

Velour drapes, fibre optic star drops, and cycloramas will add versatility to your stage. Ask us about our large inventory of soft goods for your event.

Truss

12", 16" and 20"x30" heavy duty box truss is available as the standard for most projects. We also have 2D 12" truss to build custom boxes.

GOBO PROJECTION

Rate per Event	
Gobo Projection Package – East Building Atrium Waterfall	\$350.00
Custom Steel Gobo	\$250.00

LIGHTING SERVICE RATES

Rate per Hour	
Crew Chief	\$87.50
Moving Light Operator	\$91.50
Follow Spot Operator	\$62.50

PERSONNEL AND SERVICES RATES

SPECIALTY LIGHTING SERVICES

General Technician	\$57.00
Lead Hand	\$67.50
Lighting Hand	\$60.50

OVERTIME RATES

Rate per Hour	
Overtime Rate – after 8 consecutive hours	1.5 times booked rate
Overtime Rate – after 12 consecutive hours	2 times booked rate
Midnight to 07:00	1.5 times booked rate
Canadian Statutory Holidays	2 times booked rate

Note: The minimum call-out rate for Riggitt Services staff is 4 hours.

All calls booked longer than 8 hours are subject to an 8 hour minimum.

Changes, additions, or cancellations to staffing must be made 2 business days prior to the start time of the requested shift (not including weekends or holidays) otherwise a minimum charge of 4 hours per staff will be incurred.

A meal penalty (2 times the applicable rate) will be applied starting at the 5 hour mark for any staff who does not receive a meal break.

Staffing additions made less than 2 business days prior to a shift will incur additional charges.

Crew requests made outside of regular business hours will have a \$200 non-refundable deposit applied and any crew booked will start at 1.5 times rate.

CONTACT

Prices are subject to change without notice and are subject to applicable taxes. Please contact Riggitt Services Inc. for a customized quote at vccinquiries@riggit.com.



TELE-
COMMUNICATIONS
& TECHNOLOGY
SERVICES

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

INTRODUCTION

Bell Canada is the exclusive supplier of telecommunications and technology services at the Vancouver Convention Centre. Event rates are up to three days; exhibitors/booths are on a per booth basis. Rental equipment is the property of the facility and must be returned to the technical services staff; charges apply for equipment not returned. Rates do not include taxes and are subject to change without notice. Please advise suppliers and contractors of our exclusivity policies.

VOICE CONNECTIVITY

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
IP Telephone or Fax Line (IP Telephone includes 1 IP phone set, North America long distance & popular calling features)	\$295.00	\$335.00	\$395.00
Audio Conferencing	By quote	By quote	By quote
Conference Speaker Phone – One Day	\$405.00	\$455.00	\$495.00
Conference Speaker Phone – Two Day	\$515.00	\$565.00	\$615.00
Conference Speaker Phone – Event Rate	\$650.00	\$695.00	\$750.00

DATA CONNECTIVITY

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
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PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Wired Internet – Shared Bandwidth – event rate	\$1,465.00	\$1,570.00	\$1,675.00
Wired Internet – Shared Bandwidth – daily rate	\$520.00	\$625.00	\$835.00
Wired Internet – Shared Bandwidth – additional device	\$170.00	\$180.00	\$190.00
Wired Internet– 30Mbps Dedicated Bandwidth – event rate	\$4,895.00	\$5,195.00	\$5,495.00
Wired Internet – 30Mbps Dedicated Bandwidth – daily rate	\$1,885.00	\$1,990.00	\$2,095.00
Wired Internet– 50Mbps Dedicated Bandwidth – event rate	\$8,185.00	\$8,605.00	\$9,025.00
Wired Internet – 50Mbps Dedicated Bandwidth – daily rate	\$3,040.00	\$3,250.00	\$3,460.00
Wired Internet – 100Mbps Dedicated Bandwidth – event rate	\$12,795.00	\$13,495.00	\$14,485.00

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Wired Internet – 100Mbps Dedicated Bandwidth – daily rate	\$4,595.00	\$4,595.00	\$5,075.00
Wired Internet – 1Gbps Dedicated Bandwidth – event rate	\$41,995.00	\$44,095.00	\$46,195.00
Wired Internet – 1Gbps Dedicated Bandwidth – daily rate	\$15,745.00	\$16,795.00	\$17,845.00
Wired Internet – Each Additional 1Gbps Dedicated Bandwidth – daily rate	\$6,295.00	\$7,240.00	\$9,340.00
Each additional device (per device)	\$160.00	\$170.00	\$180.00
Each additional static IP address (per IP address)	\$160.00	\$170.00	\$180.00
Each additional 30Mbps or 100Mbps location (per location)	\$695.00	\$795.00	\$895.00
Each additional 1Gbps location (per location)	\$925.00	\$995.00	\$1,195.00
Internal Network VLAN Drop Location	\$795.00	\$895.00	\$995.00

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Each additional device (per device)	\$170.00	\$180.00	\$190.00
Switch – 8 port rental	\$75.00	\$75.00	\$75.00
Wi-Fi Services	1 Day	2 Days	Event Rate
Delegate Wi-Fi, 10 Mbps (for Meeting rooms and pre-function areas, not available in Exhibit Halls)	\$19.95	\$34.95	\$54.95
Delegate Wi-Fi, Multiuser Access Code for up to 10 devices, 10 Mbps (for Meeting rooms and pre-function areas, not available in Exhibit Halls)	\$155.00	\$290.00	\$435.00
Enhanced and/or Exhibitor Wi-Fi, 30Mbps, <i>available everywhere</i> - 1 Access Code	\$158.00	\$275.00	\$415.00
Enhanced and/or Exhibitor Wi-Fi, 30Mbps, <i>available everywhere</i> - 3 Access Codes	\$290.00	\$415.00	\$625.00
Enhanced and/or Exhibitor Wi-Fi, 30Mbps, <i>available everywhere</i> - 5 Access Codes	\$520.00	\$625.00	\$835.00
Enhanced and/or Exhibitor Wi-Fi, 30Mbps, <i>available everywhere</i> - 1 Multiuser Code for up to 10 Devices	\$940.00	\$1,045.00	\$1,255.00

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Customized Solutions	Customized delegate networks, private networks (WPA2) or custom wireless solutions are available by quote
Wi-Fi Internet	Can be purchased on-site via the internet portal.
Client provided Wi-Fi APs are not permitted in the Vancouver Convention Centre	Delegate Wi-Fi service is not available in the Exhibit Halls. Free Wi-Fi is available in the East building Coal Harbour Café and the West building LOT185 Café + Wine Bar.

BROADCAST SOLUTIONS

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Point to Point In-Building Broadcast Transmit	\$1,200.00	\$1,380.00	\$1,795.00
Point to Point In-Building Broadcast Receive	\$325.00	\$395.00	\$495.00
Bell IPTV/CATV Drop (each)	\$395.00	\$425.00	\$495.00

DIGITAL SIGNAGE

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Media Wall – Main Entrance 15 sec spot/day	\$740.00	\$840.00	\$950.00
Media Wall – Main Entrance full time/day	\$1,575.00	\$1,880.00	\$1,950.00
Digital Pre-Function Screens – (per screen/per day)	\$370.00	\$475.00	\$575.00
Digital Pre-Function Screens – a (per screen/per event)	\$740.00	\$880.00	\$980.00
Digital Meeting Room Screens – per day, up to 5 rooms (additional rooms available by quote)	\$315.00	\$345.00	\$465.00
Digital signs – Meeting Room Screens – per event, up to 5 rooms (additional rooms available by quote)	\$900.00	\$990.00	\$1,180.00

MISCELLANEOUS EXCLUSIVE TECHNOLOGY SERVICES

	Advance Rate (21 days prior to event move-in)	Standard Rate (under 21 days to 48H prior to event move-in)	Late Rate (48H prior to event move-in)
Call Centre Solution	By quote. Solutions may be customized based on client needs.		

PERSONNEL AND SERVICES RATES

TELECOMMUNICATIONS & TECHNOLOGY SERVICES

Beam Robots –
Virtual Presence
Device

TECHNICAL SERVICES STAFF

Rate per Hour	
Technical Labour – Weekdays until 5 pm	\$105.00
Technical Labour – Weekdays after 5 pm, Weekends, and Canadian Statutory Holidays	\$135.00
Engineering / Digital Signage Time	\$145.00

CONTACT

Please contact Bell for a customized quote at 604 647 7377.